

PINELANDS DEVELOPMENT CREDIT BANK

20 West State Street
Trenton, NJ

Minutes

January 18, 2007

- Meeting Location: 20 West State Street, Room 223, Trenton, NJ
- Members Present: Terry K. McEwen, Director of Banking/Chair
Assistant Attorney General Lawrence M. O'Reilly, Designee
Marci Green, Department of Agriculture Designee
Candace McKee Ashmun, Pinelands Commission Designee
Cecil Murphy, Department of Environmental Protection Designee
- Members Absent: Donald McCauley, At Large Member
John J. Tarditi, Jr., At Large Member
- Others Present: Guillermo Vivas, Executive Director, Pinelands Development
Credit Bank
Helene Chudzik, Deputy Attorney General, Department of Law and
Public Safety (Board Counsel)
Nathan Johnson, New Jersey Department of Banking and
Insurance

Chairman McEwen called the meeting to order at 2:03 p.m. and read the Statement of Compliance with the NJ Open Public Meetings Act. The five board members present constituted a Quorum.

Reading and Approval of Minutes:

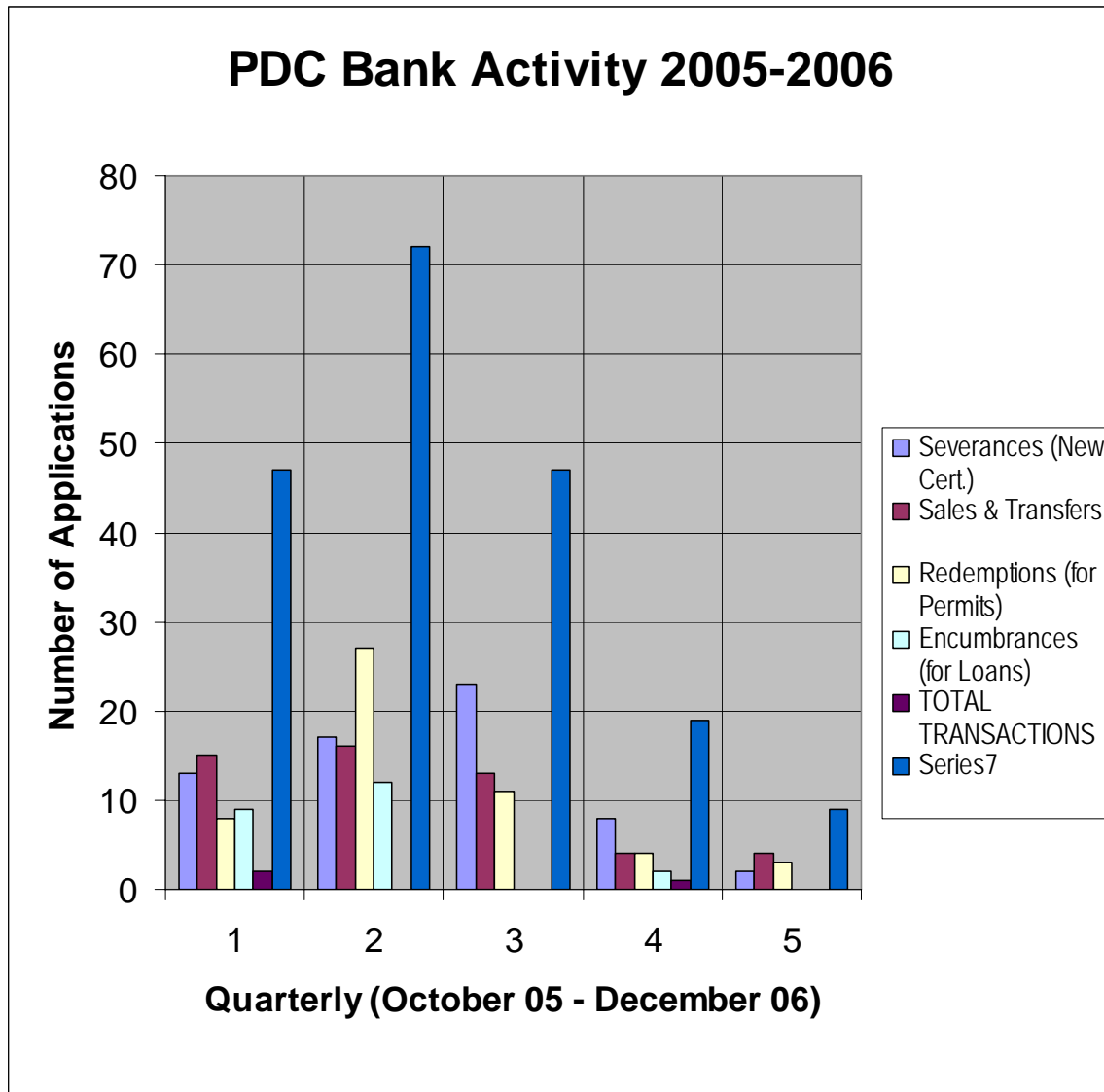
Chairman McEwen called for a motion to accept the minutes of the regular meeting held on October 18, 2006. The motion was properly moved by Ms. Green and properly seconded by Ms. Ashmun. The motion carried unanimously.

Executive Director's Report:

- Mr. Vivas reported that there are 1 sale, 2 redemptions and 16 severances for new credit applications under review.
- Mr. Vivas informed that the Pineland's network is shut down today because of a computer virus.
- For the period covering October 1 through December 31, 2006, the PDC Bank processed applications as indicated on the following chart distributed to the Board, using the chart to illustrate trends, such as the decline in activity (corresponding to recent trends in the real estate market).

Pinelands Development Credit Bank
Application Activity 2005-2006

	Oct-Dec 2005	Jan-Mar 2006	Apr-Jun 2006	Jul-Sep 2006	Oct-Dec 2006
Severances (New Cert.)	13	17	23	8	2
Sales & Transfers	15	16	13	4	4
Redemptions (for Permits)	8	27	11	4	3
Encumbrances (for Loans)	9	12	0	2	0
Certified Copy of Lost Cert.	2	0	0	1	0
TOTAL TRANSACTIONS	47	72	47	19	9



PREPARED BY: GUILLERMO VIVAS, ACTING EXECUTIVE DIRECTOR
 LAST UPDATED: 1/8/2007

- Mr. Vivas reported that he continues working on reviewing and editing all application related forms to be placed on the website in electronic format. The forms are in a downloadable format.
- Mr. Vivas announced that Nathan Johnson, Special Assistant to the Director of Banking, has been assigned to work in Pinelands by the Chairman McEwen. Mr. Vivas stated that Mr. Johnson is assigned for a 6 month probationary period. He also updated the board on Denise's progress by stating that she remains on extended leave which began in September of 2006. Chairperson McEwen added that Nathan Johnson's assignment was a temporary assignment and that a senior level assignment was made to help Mr. Vivas because of the difficulty in getting help for the Pinelands Credit Development Bank.
- Mr. Vivas reported that the new PDC Tracking computer system is nearing final completion. Large amounts of inconsistent data have been cleaned up and other quality control work is being completed.
- Mr. Vivas referenced the PDC Bank's outreach program. Now that a new staff person is on board, we will resume work on local mailings and "town meetings" to continue promoting the PDC program.
- Mr. Vivas informed the Board that the PDC Bank's relocation to the 5th floor has been completed.

Business of the Board:

- No activity was reported on the candidates to fill existing vacancies on the Board since the last Board meeting. An updated sketch of information on all candidates should be provided by the next meeting.
- Mr. Vivas reported that he is keeping track of market trends, and the most recent activity indicates that the PDC values may be gaining strength.

Other Business:

- There was no one from the public in attendance for the meeting.

Adjournment: The meeting was adjourned at 2:32 p.m. by unanimous affirmative vote.

Respectfully submitted,

Guillermo Vivas
Executive Director